



***Skills to future proof  
your career as much  
as possible***

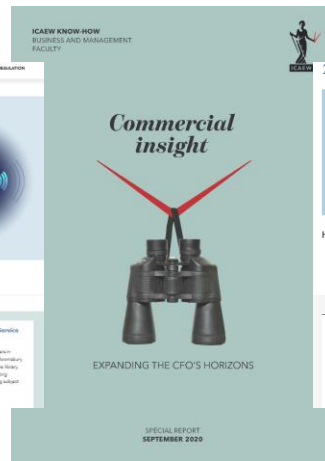
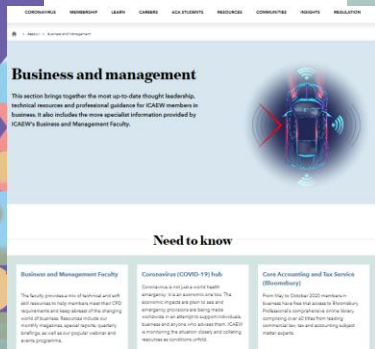
**JOANNA GAUDOIN**

## ***Today's presenters***



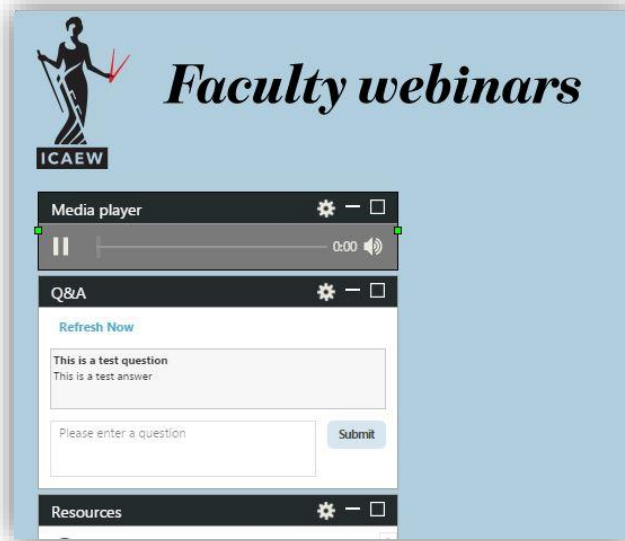
*Joanna Gaudoin*

# Business and Management Faculty



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## ***Ask a question or download resources***



### ***Audio problems?***

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### ***Ask a question***

Type your question into the question box then click submit.

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Joanna Gaudoin

Inside Out Image

ICAEW

5th May 2021

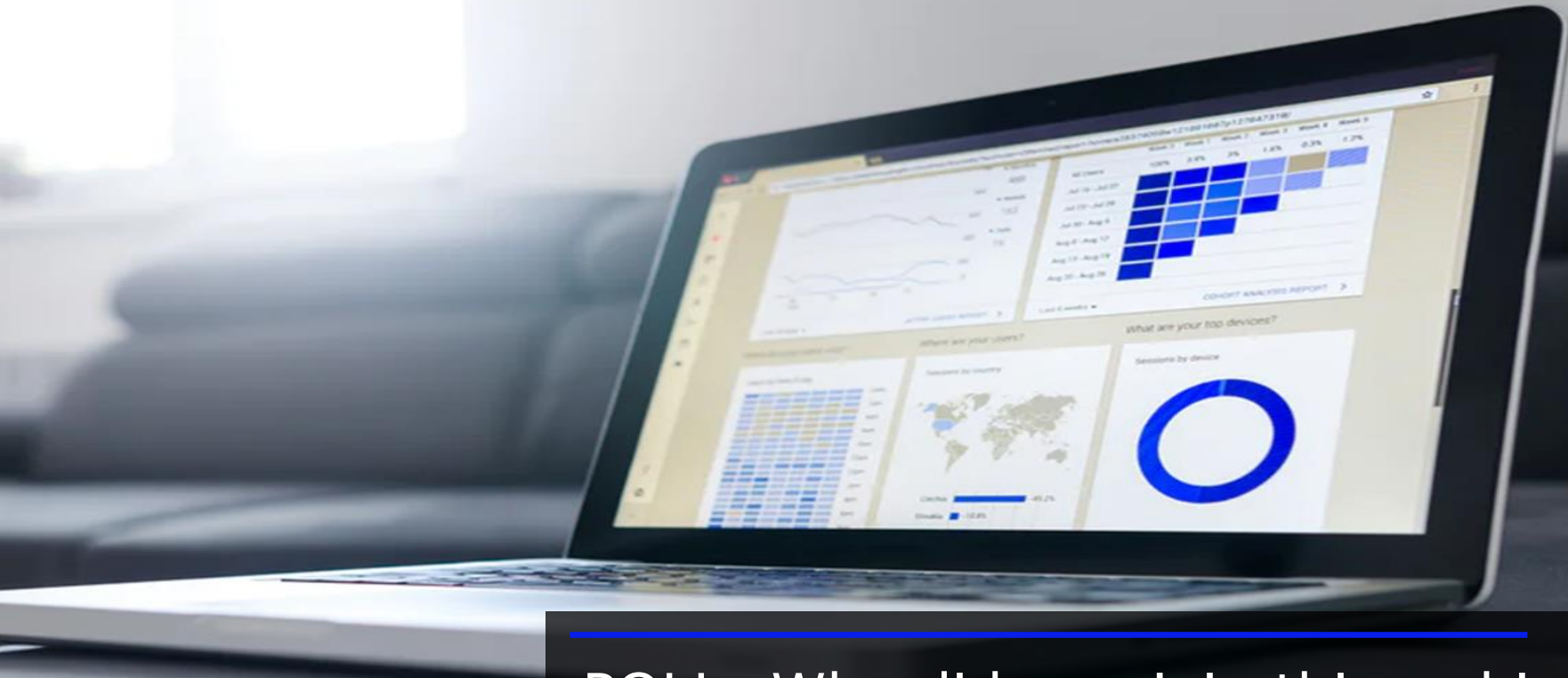


Joanna Gaudoin



# Today

- ✓ Why more than technical skills & knowledge is required
- ✓ Key necessary skills & professional scenarios



POLL: Why did you join this webinar?



Why more than technical  
skills & knowledge is  
required



Think of....



# Emotion vs. logic





# We are not....



# We need to build...



# A key reality

*EQ is responsible for*

58%

*of your job  
performance*



# The machines are coming...



# Often untaught, yet important skills

91% of companies cited that 'soft' skills are a key need in their business.\*

YET

80% of companies are struggling to find better 'soft' skills in the market.\*

Skills which can be developed:

**Awareness**



**Education**



**Practice**



# The fundamental challenge





# Building blocks

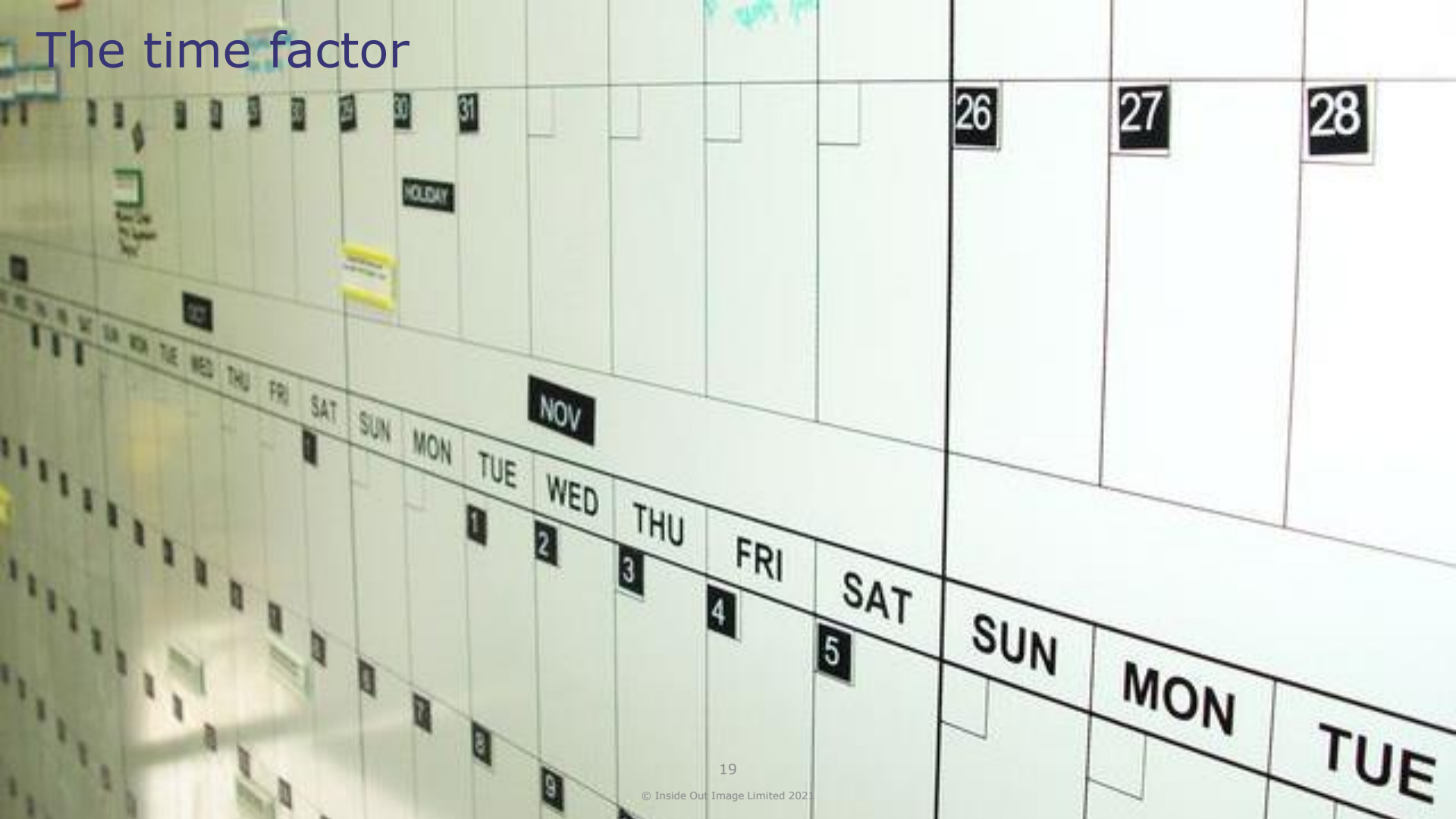


# The Trust Equation

$$\begin{array}{c} \text{T} \\ \text{Trustworthiness} \end{array} = \frac{\begin{array}{ccc} \text{C} & + & \text{R} & + & \text{I} \\ \text{Credibility} & & \text{Reliability} & & \text{Intimacy} \end{array}}{\begin{array}{c} \text{S} \\ \text{Self-Orientation} \end{array}}$$

Trusted  
Advisor  
[ ASSOCIATES LLC ]

# The time factor



# Who





POLL: Which skills do you currently spend most time developing?



# Key necessary skills & professional scenarios



# Skills





POLL: Which of these do you think you need to focus on at this point?



# What next for you?

- Which of these needs work?
- Are there others?
- Prioritise
- Come up with a development plan

Helping you progress your career & your organisation improve its performance

# Now

- Questions?
- Three options to help you further:
  1. To receive the short email series and the eBooklet on the *Nine Skills*:  
<https://insideoutimage.co.uk/career-success-booklet/>
  2. Connect with me on LinkedIn.
  3. If you want to discuss a career challenge/development area:  
[joanna.gaudoin@insideoutimage.co.uk](mailto:joanna.gaudoin@insideoutimage.co.uk) to arrange a *Career Booster* call.

# INSIDE OUT<sup>IMAGE</sup>

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people • performance

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# ***Upcoming Business and Management Faculty webinars***

## **60 minute webinars – 10.00am**

*Economic update*  
9 June

*Building an innovative team*  
7 July

*An introduction to machine learning*  
28 September

*Financial modelling scenario planning*  
14 October

*Practical Excel tips*  
7 December

## **20 minute webinars – 12.30pm**

*Managing bribery and corruption in a downturn*  
12 May

*Why You? 101 job interview questions you'll never fear again*  
21 September

*Catching a money launderer*  
13 October

## **Online learning – 10am**

*Get the job you want*  
14 September

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***Thank you for attending***

***Contact the Business & Management Faculty***

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